

Message Text

UNCLASSIFIED

PAGE 01 MONROV 06610 081642Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /019 W

-----018250 092335Z /70

R 081343Z SEP 78

FM AMEMBASSY MONROVIA

TO SECSTATE WASHDC 0789

INFO USDOC WASHDC

UNCLAS MONROVIA 6610

TO: MR. LARRY LOYD, INT'L SALES ENGINEER

SWAN ELECTRONICS CORPORATION

INTERNATIONAL DIVISION

305 AIRPORT ROAD

OCEANSIDE, CALIFORNIA 92054

TELEPHONE: (714) 433-5566

SMALL, LOCAL FIRM, TEAM TECHNICAL INDUSTRIALIST, INC., P. O.
BOX 3817, SPRIGGSA-PAYNE AIRFIELD, MONROVIA, LIBERIA, MR.
EDWARD A. LEWIS, GENERAL MANAGER, IS EXTREMELY INTERESTED IN
PROMOTING SALES OF SWAN ELECTRONICS EQUIPMENT IN LIBERIA.
USING LITERATURE SUPPLIED TO THE COMMERCIAL SECTION BY YOUR
FIRM, MR. LEWIS HAS DEVELOPED SEVERAL SIGNIFICANT LEADS AND
WISHES TO PURSUE THEM. EMBASSY COMMERCIAL ATTACHE AWARE,
HOWEVER, THAT SWAN PRODUCTS BEING SOLD BY AT LEAST ONE OTHER
LOCAL FIRM--EXTRA TRADING COMPANY (EXTRACO)--IN MONROVIA.
BEFORE MR. LEWIS PROCEEDS FURTHER, PLEASE INFORM EMBASSY
COMMERCIAL SECTION BY COMMERCIAL CABLE WHETHER SWAN HAS
APPOINTED EXCLUSIVE REPRESENTATION IN LIBERIA, OR WHETHER MR.
LEWIS IS FREE TO DEVELOP HIS LEADS FURTHER PRIOR TO REQUESTING
PROFORMA QUOTES FROM SWAN. SINCE MR. LEWIS HAS APPOINTMENTS
SCHEDULED WITH POTENTIAL CUSTOMERS EARLY NEXT WEEK, AN EARLY
RESPONSE FROM YOU WOULD BE MOST HELPFUL. THANK YOU IN ADVANCE
FOR YOUR COOPERATION.

COMMERCIAL SECTION

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AMERICAN EMBASSY

MONROVIA, LIBERIA

WALKER

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Expiration:
Film Number: D780368-0679
Format: TEL
From: MONROVIA
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t19780989/aaaacvgy.tel
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Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
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Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1504817
Secure: OPEN
Status: <DBA CHANGED> VJT 20040712
Subject: SALES OF SWAN ELECTRONICS EQUIPMENT IN LIBERIA
TAGS: BTIO
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/633e1054-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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